AAPM News from Varian Medical Systems

Varian’s FullScale™ Portfolio of Oncology IT Solutions Enables Cancer Centers to Embrace the Power of Virtualization and Cloud Computing

INDIANAPOLIS, IN – August 5, 2013 – Varian Medical Systems is now offering its customers a unique portfolio of oncology-specific information technology (IT) solutions designed to meet the computing requirements of a modern cancer treatment center. The FullScale™ oncology IT portfolio comprises a flexible set of comprehensive IT solutions for a diverse range of healthcare delivery systems, from single-site clinics to geographically dispersed, multi-site hospital networks.

Varian’s FullScale solutions take advantage of virtualization or cloud technologies to deploy Varian software—both the ARIA® oncology information system and Eclipse™ treatment planning—in a way that is flexible, scalable, reliable, and widely accessible, enabling treatment centers to take advantage of economies of scale.

"The Varian FullScale solution offers the power of a complete and managed system, including ARIA and Eclipse components. It allows us to focus on how we utilize Varian technologies to provide enhanced quality patient care instead of spending time on managing the various individual pieces of technology," says Randall Miller, chief medical physicist at Northeast Georgia Health System.

"FullScale is designed to minimize the need for capital expenditures and to simplify the processes of upgrading or migrating software, while enabling greater efficiency for a treatment center’s IT, administrative, and clinical staff," says Kevin O’Reilly, senior director of product marketing for Varian’s Oncology Systems business. "Clinics using these solutions can avoid buying expensive servers that take up space, use a lot of power, and require extensive IT resources to manage and service. It’s a model that reduces the total cost of ownership and minimizes the downtime needed during upgrades to the system."

FullScale solutions are configured for security to comply with HIPAA and SAS 70 / SSAE 16 regulations. For more information about FullScale oncology IT solutions, visit www.varian.com/FullScale.

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About Varian Medical Systems
Varian Medical Systems, Inc., of Palo Alto, California, is the world’s leading manufacturer of medical devices and software for treating cancer and other medical conditions with radiotherapy, radiosurgery, and brachytherapy. The company supplies informatics software for managing comprehensive cancer clinics, radiotherapy centers and medical oncology practices. Varian is a premier supplier of tubes, digital detectors, and image processing workstations for X-ray imaging in medical, scientific, and industrial applications and also supplies high-energy X-ray devices for cargo screening and non-destructive testing applications. Varian Medical Systems employs approximately 6,350 people who are located at manufacturing sites in North America, Europe, and China and approximately 70 sales and support offices around the world. For more information, visit http://www.varian.com or follow us on Twitter.